



Cambridge Services

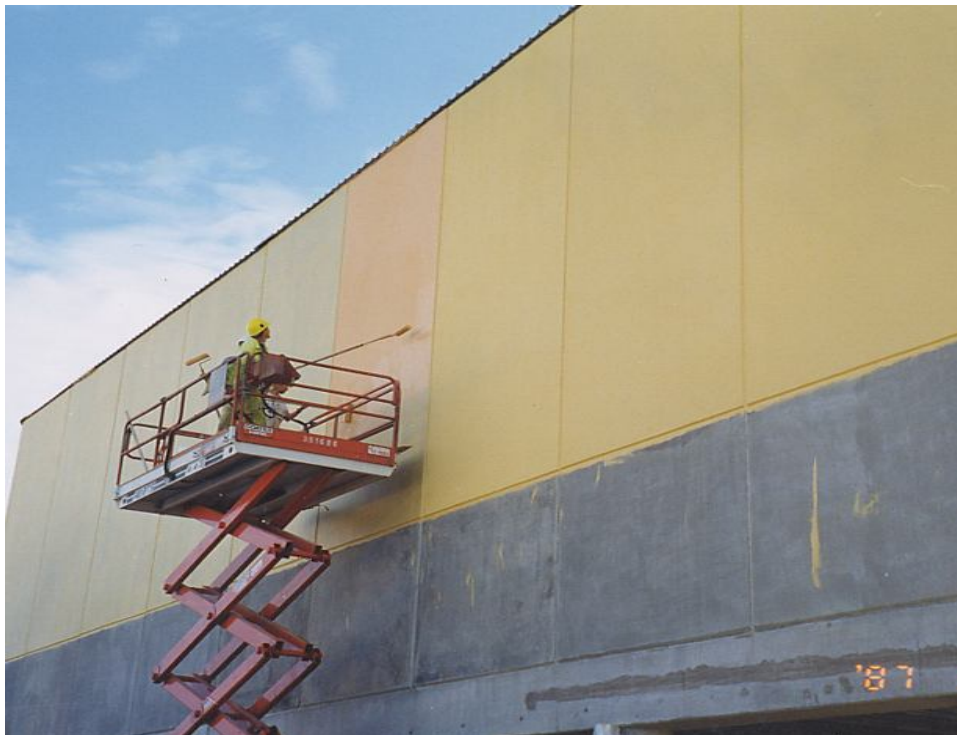
A.B.N. 77 096 214 336

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Specialising in

Commercial and domestic painting
Rendering and Texture Coating
High pressure cleaning
Protective Coating
Building Maintenance
Maintenance programmes
Lead paint removable
Abrasive blasting (open air and encapsulation)
Industrial painting



C-Max cinema Devonport Tasmania.

WE TAKE THIS OPPORTUNITY TO INTRODUCE OUR COMPANY – CAMBRIDGE SERVICES PTY LTD

History

Cambridge Services was formed on the 15th Day of March 2001 to consolidate all of our business activities into one operation. Cambridge Services encompasses all areas of the painting and building maintenance industry.

Management

Our General Manager, Colin Ryan, is based in the Devonport office controlling administration, tendering, job control and marketing functions. Mr Stuart Ryan is our senior supervisor controlling our day to day field operations. Field crews are all qualified, selected tradespeople and we have an ongoing commitment to support the industry by employing apprentices.

Administration

The Head Office is located in Devonport where our accounting personnel who are overseen by our Office Manager Robyn Ryan. These personnel competently handle all payments and records on our computerised systems.

Choosing the Right Painting Contractor

There are three major criteria we always try and apply for every job regardless of the size and value of the task:

- Acknowledging and assessing our clients needs and wants.
- The way we do business - the practices and the procedures we have in place.
- Customer satisfaction - is a major component of each project.

The above operational guidelines should be considered by all painting contractors. You should be armed with many questions to ascertain the credentials of each contractor.

Questions every Painting Contractor should answer

We understand that choosing the right painting contractor can be a stressful decision. You may be asking yourself:

- **Am I paying too much or too little for what I expect?** (our quotes are very competitive and we encourage our clients to get quotes from other companies to compare the scope of the work and the quality of our service.)
- **What products are going to be used?** (Cambridge Services only use the best quality paints to ensure that our clients get along lasting and beautiful finish. As part of our inspection of the site before painting begins we will determine the proper materials for every surface.)
- **What Quality of Work will I receive?** (Our references and testimonials speak for themselves. We are proud of our relationship with local companies and home owners in Tasmania, with State Government, and local government bodies, state-wide and interstate companies.)
- **Will the Contractor be Clean and Tidy?** (We respect our clients homes and business and treat them as if they were our own. When we finish our job you can be rest assured that your home, office or building will be left in the same condition as it was when the job began, with the exception of your beautiful new paint job.)
- **Will the job be completed in a timely manner?** (We understand the importance of scheduling and completing projects on time. Time is money and our clients needs are our number one priority.)

General Services Provided

Painting

A full range of industrial, commercial and decorating painting including Dulux texture coatings.

Programs

Long term painting and paint maintenance programs.

Evergreen paint and building maintenance programs.

Our long term maintenance programme model provides customers with a tailored maintenance programme with terms ranging from two to 12 years, depending on the condition of each property. We adapt the programme to each customer's specific needs. Painting programmes usually include the initial repainting and refurbishment works in the first year of the programme, followed by maintenance servicing where surfaces are either cleaned or repainted after normal wear and tear causes paint breakdown. Longer-term programmes incorporate a further repaint some years later, depending on the programme schedule.

Some of the clients we deal with in this area of our business are:

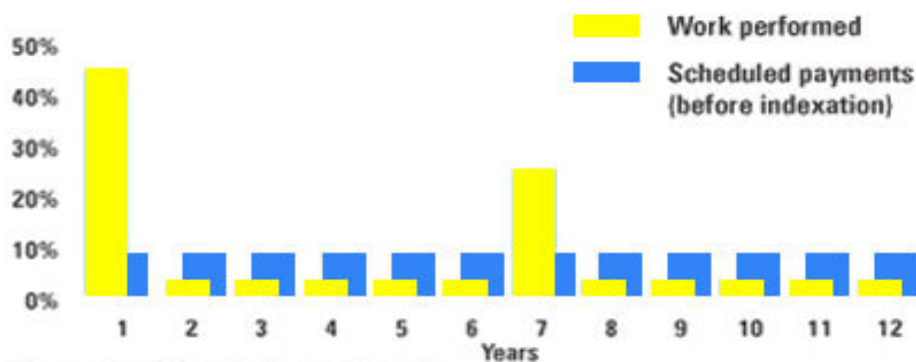
Tasmanian Alkaloids
Silcar
Australian Paper
Aurora

Peter Morton
Rhys Cropper
Rhys Cropper
Terry Webb

Customers have the facility to spread maintenance costs over the term of the programme. In this way, customers enjoy many benefits, including:

- » flexibility;
- » simplified budgeting;
- » properties being maintained to high standards; and
- » long term cost savings.

Where greater value can be provided, additional services are being incorporated into the programme model, creating a more 'integrated' service offering.



*Payments are indexed to increases in costs.

Miscellaneous Work

A range of associated works such as window cleaning, minor building repairs, line marking and high pressure cleaning.



Tasmanian Alkaloids (Westbury)

Specialised Services

Texture Coating

We offer a full range of texture coatings including DULUX Acra-Tex, Wattle Granosite, Rendering and many others.



Texture Coating (Gunn Street Devonport Tas.)

Abrasive Blasting

With mobile units available, we provide abrasive blasting in several specialised areas.



Gunns Burnie Wharf Project

Torbo Wet Blasting

Torbo blasting is a slurry method of abrasive blasting. It has significant advantages over dry abrasive blasting as it reduces the dust by 95% which can be seen in the photos below. The reduction in dust leaves all the contaminants being removed from the surface in the immediate area reducing the pollution risk to the environment. The other major advantage is reduction in risk to the workers from air born particles. This is also demonstrated in the photos showing that there is no need for the workers to wear air feed helmets. The aggressiveness of the abrasive blast can be altered from the same as dry blasting to being able to blast around your fingers. There are many other advantages which can be explained in detail in a face to face meeting.

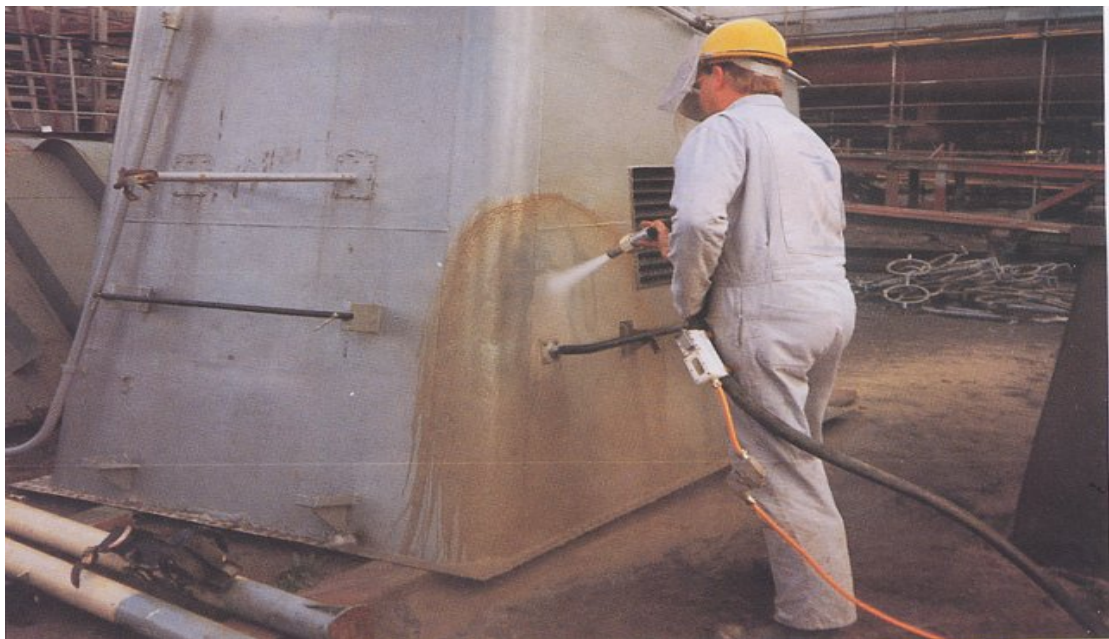
High Pressure Water Cleaning



We have high pressure cleaners up to 4000 PSI and hire cleaners above this pressure for specialised projects.

Example of Clients

Our staff have completed varied projects such as major bridge work for the Department of Infrastructure, Energy and Resources (DIER), maintenance work for Australian paper, Silcar Paper and maintenance programs for Tasmanian Alkaloids, Esklegh House and many others.



No Air Feed Helmet

Our Commitment to Quality, Safety and the Environment

We acknowledge that occupational health and safety considerations are integral to the way in which work is undertaken, therefore the policy is that all procedures are under constant review to provide inherently safe work practices.

Our company operates projects under Quality Assurance systems. As part of the implementation of this quality system we provide the clients with the confidence that:

All contractual obligations are satisfied;

Objective evidence of compliance with the specified contract requirements is produced;

All company personnel are responsible for providing quality services;

All employees have undertaken ‘Job Safety Analysis’ training

All subcontractors and suppliers engaged by the company comply with the direction and policy of the company’s quality system.

The compliance with these objectives will be maintained by the use of Cambridge Services Quality Assurance documents in conjunction with the relevant Australian Standards.

At all times during planning and execution of works, we are constantly striving to protect the environment. Cambridge Services has a proven record of successfully undertaking environmentally sensitive works.



Simplot (Ulverstone)